



**WEATHER
THE FUTURE.**

YOUR FUTURE STARTS HERE

GROW YOUR BUSINESS WITH TRAINING IN WEATHERIZATION

As a contractor, you've got all the right tools for the job, and plenty of existing skills to take your business to new heights. This is your chance to tap into a rapidly growing industry and provide impactful services for your community.

Small home upgrades can have huge benefits for families in need—and with a few upgrades to your skills and professional certifications, you'll reap plenty of benefits, too.

WHY ARE CONTRACTORS EXPANDING THEIR SERVICES WITH WEATHERIZATION?

A Steady Stream of Work

The demand for weatherization professionals continues to grow. The work is out there—we just need talented people like you to take it on.

Ongoing Learning Opportunities

You'll have access to a wealth of training and certification programs to grow your skills and stay on top of industry trends, giving your business a competitive edge that sets you apart.

Community Support

Help low-income families save money and achieve healthier, more comfortable lives through simple upgrades and home repairs.

Room to Grow

The more you learn, the more you can achieve in weatherization. Whether you prefer hands-on work or hope to evolve into a leadership position, there's endless potential to move upwards.

Stronger Teams

Investing in employee training is a powerful way to improve retention. When you've got a dedicated crew with broader skillsets in high demand, your business can achieve so much more.

THE STEPS TO BECOMING A WEATHERIZATION PROFESSIONAL

Connect with Your Local Weatherization Assistance Program

Your local weatherization agency can assess your current skills and the services you offer—such as HVAC installation and repair, carpentry, electrical, or insulation—as well as your pricing for these services. From there, the agency will begin a Request for Proposal process to procure your services, outline training requirements, and ensure fair and transparent contracting practices. Application and licensing requirements can vary across different programs and locations, so it's important to consult with your local weatherization agency to be certain you're on the right track.

Choose Your Path

A future in weatherization can look so many ways. There's a wide variety of roles for contractors to pursue, with plenty of potential for advancement. From installers to crew leaders, quality control inspectors and energy auditors—whatever path you decide to follow, your weatherization agency will help guide the way.

Fulfill All Application Requirements

In addition to your application forms, your local provider may require you to provide any of the following:

- References and testimonials from previous employers or clients
- Business registration
- Licenses and insurance coverage
- Proof of educational prerequisites
- Demonstration of technical expertise
- Assessment of capacity to handle weatherization projects, including availability of skilled workers, resources, and equipment
- A signed contract outlining job responsibilities and expectations

Complete Your Training and Certifications

Some courses are must-haves, such as certifications in building science and weatherization, handling lead hazards, following safety rules from the Occupational Safety and Health Administration (OSHA), and keeping up with local and state building codes. Additional training opportunities can equip you with specialized skills to perform a broader range of weatherization services.

Gather All the Necessary Tools

If you're looking for direct-hire work opportunities, many employers will provide you with the tools you need. However, if you're a contractor planning on running an independent business, you'll need to secure the essentials:

- A complete set of hand tools
- Standard power tools and accessories
- Equipment like ladders, portable generators, HEPA vacuums, and utility lights
- Personal Protection Equipment (PPE)
- Insulation tools such as pressure testing gauges, insulation blowing machines, and hoses and tubing
- Diagnostic tools like blower door kits, thermal imaging cameras, moisture meters, and duct leakage testing kits
- A box truck or covered trailer
- A supply warehouse to keep your equipment secure

Grow Your Business

Before you promote your services as an independent weatherization contractor, ensure you have:

- A registered and licensed business
- A written business plan, financial plan, and budget
- Secured financing and cash flow to begin projects
- An accounting system
- Professional marketing and promotional brand assets
- Fulfilled all insurance requirements as outlined by your state or municipality (your WAP administrator can help ensure you've got everything covered)



WHAT TO EXPECT FROM THE WEATHERIZATION ASSISTANCE PROGRAM

A career in weatherization can be physically demanding and may require you to work in harsh outdoor conditions. But for folks who love to stay active, connect with people, stay engaged through continuous learning, and solve a variety of challenges, this noble profession is full of rewards.

While the job itself can be tough, the path towards certification doesn't have to be. The Weather Assistance Program will support you with clear instructions for each step of the way. From selecting training programs to understanding legal requirements and finding employment opportunities, your local WAP is eager to set you up for success.

Demand for weatherization professionals is high, so if you're looking to increase your incoming contracting projects and secure consistent work—even during slow seasons—this is the path for you.

AVAILABLE SUPPORTS AND BENEFITS

On-the-Job Training Opportunities

The WAP can connect you with employers who are willing to offer training at no cost to you.

Travel Reimbursements During Training

You may be eligible for reimbursements on transport, accommodations, and meal expenses when travelling for training purposes.

Personal Consultation from WAP Administrators

Simplify your journey to certification with personalized support. We're here to guide you through each stage of the process.

Direct Access to Work Opportunities

Your local WAP—and other online resources like GreenWorkforceConnect.org—can connect you to a vast network of employers looking for weatherization professionals.

LET'S GET STARTED

Ready to level up your contracting skills and break into the fast-paced world of weatherization? Visit WeatherTheFuture.com to learn more.

